

Sales Agent

Remuneration:	R3000 - R6000 per month market-related
Location:	Nkomazi
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM489
Company:	In Vision Marketing

Are you a motivated and outgoing individual with a knack for sales? We are looking for a sales agent to join our dynamic team. As a Sales Agent, you will be responsible for promoting and selling our products to potential customers. Your friendly and persuasive communication skills, combined with your deep understanding of our products, will help drive sales and contribute to the growth and success of our company.

Responsibilities

- Build and maintain strong relationships with new and existing customers
- Conduct market research to identify potential leads and target markets
- Present and demonstrate our products to customers in a compelling manner
- Generate new sales leads through networking, cold calling, and attending industry events
- Collaborate with the sales team to achieve sales targets and drive revenue growth
- Provide exceptional customer service and follow-up to ensure customer satisfaction
- Keep up-to-date with industry trends and competitor offerings to better position our products in the market

Requirements

- Proven experience in sales or a related field
- Excellent oral and written communication skills
- Strong interpersonal and negotiation skills
- Ability to work independently and as part of a team
- Goal-oriented and self-motivated
- Familiarity with CRM software and other sales tools
- Willingness to travel for client meetings and industry events

Skills

- Grade 12/N4 equivalent
- Willing to travel
- Willing to relocate
- Good communication and interpersonal skills
- Punctuality
- Team work
- Ability to work under pressure
- Entrepreneurial spirit
- Self-driven

- Student mentality
- clear criminal record

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