

Field Sales Representative

Remuneration:	R3000 - R6000 per month market-related
Location:	Nelspruit
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM489
Company:	In Vision Marketing

Are you a people person with a passion for sales? We are seeking a dynamic and friendly Field Sales Representative to join our team. As a Field Sales Representative, you will be responsible for building relationships with potential clients, providing exceptional customer service, and driving sales growth. This is a fantastic opportunity for someone who enjoys face-to-face interactions, is self-motivated, and thrives in a fast-paced environment.

Responsibilities

- Develop and maintain a deep understanding of our products and services
- Conduct sales presentations and product demonstrations to potential clients
- Actively seek out new leads and prospects through cold calling, networking, and referrals
- Build and maintain excellent relationships with current and potential clients
- Meet and exceed monthly and quarterly sales targets
- Collaborate with the sales team to share best practices and drive overall team success
- Provide regular reports on sales activities and progress to the sales manager

Requirements

- High school diploma or equivalent; bachelor's degree in business or related field preferred
- Proven experience in a sales role, preferably in a field sales or B2B environment
- Excellent communication and interpersonal skills
- Strong negotiation and persuasive abilities
- Self-motivated and target-driven with a results-oriented mindset
- Ability to work independently and as part of a team
- Flexibility to travel within the assigned territory as needed
- Proficiency in MS Office and CRM software

Skills

- Grade 12/N4 equivalent
- Willing to travel
- Willing to relocate
- Good communication and interpersonal skills
- Punctuality
- Team work
- Ability to work under pressure
- Entrepreneurial spirit

- Self-driven
- Student mentality
- clear criminal record

Posted on 22 Apr 09:41, Closing date 19 Jun

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