

Junior Sales Consultant

Remuneration:	R3000 - R6000 per month market-related
Location:	Barberton
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM472
Company:	In Vision Marketing

Are you passionate about sales and interested in starting a career in the retail industry? We are seeking a junior sales consultant to join our team. As a junior sales consultant, you will play a key role in promoting our products and providing excellent customer service to our valued customers. This is a fantastic opportunity for someone who is eager to learn and grow in a fast-paced retail environment.

[Company Name] is a well-established retail company known for its high-quality products and exceptional customer service. With a wide range of products catering to different customer needs, we pride ourselves on creating a positive and enjoyable shopping experience for our customers. As a Junior Sales Consultant, you will be the face of our company, assisting customers with their purchases, answering their questions, and providing product recommendations.

Responsibilities

- Assist customers with product selection and provide accurate information about product features and benefits.
- Meet and exceed sales targets by actively engaging with customers and promoting our products.
- Process transactions accurately and efficiently using our point-of-sale system.
- Maintain a clean and organised sales floor by restocking merchandise, arranging displays, and ensuring product availability.
- Build and maintain relationships with customers to ensure repeat business and customer loyalty.
- Stay updated on product knowledge and industry trends to provide up-to-date information to customers.
- Collaborate with the sales team to achieve overall sales goals and contribute to a positive team environment.

Requirements

- High school diploma or equivalent.
- Previous retail sales experience is a plus, but not required.
- Excellent communication and interpersonal skills.
- Strong customer service skills and the ability to create a positive shopping experience.
- Ability to work in a fast-paced environment and handle multiple tasks simultaneously.
- Basic math skills for processing transactions accurately.
- Flexibility to work weekends, evenings, and holidays as needed.

Skills

- Grade 12/N4 equivalent
- Willing to travel

- Willing to relocate
- Good communication and interpersonal skills
- Punctuality
- Team work
- Ability to work under pressure
- Entrepreneurial spirit
- Self-driven
- Student mentality
- clear criminal record

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