

# Sales Executive

|                                |                                    |
|--------------------------------|------------------------------------|
| <b>Remuneration:</b>           | negotiable depending on experience |
| <b>Location:</b>               | Johannesburg, Bryanston            |
| <b>Job level:</b>              | Mid/Senior                         |
| <b>Own transport required:</b> | Yes                                |
| <b>Travel requirement:</b>     | Occasional                         |
| <b>Type:</b>                   | Permanent                          |

We require the services of an experienced sales executive/business development executive.

## The job will require securing sales in the form of:

- Selling exhibition space
- Selling delegate registrations
- Sponsorship sales

## Attributes:

- Experience is critical - you must have sold on events before and have at least 3 years experience
- Attention to detail
- Personable and confident
- Confident
- Go-getter

## Required:

- Must have a proven track record to demonstrate sales ability - we will require documented proof of sales
- Must have worked in the event sales industry selling exhibition space, conference delegate passes and or sponsorships - again this needs to be verified

Please do not apply if:

You do not have the experience and have not sold on events

You are in telesales

You are looking for an Account Executive Role

You are in the banking industry

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