

Apple remains no.1 in the BrandZ Top 100

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African telecoms network MTN retain their position in the Top 100, moving up nine places from 88 to 79 with a positive brand value change of 23%. Apple remains the BrandZ Top 100 Most Valuable Global Brand for 2013, worth \$185 billion. Apple grew just +1% in the last year compared to a +51% growth for its closest competitor, Samsung, which is now no.30 in the global ranking with a brand value of \$21 billion.



Google is also a serious challenger for the no.1 spot, reversing last year's decline to grow +5% in brand value this year. The brand is no.2 in the ranking with a value of \$114 billion. IBM is no.3 in the ranking with a brand value of \$112 billion.

"Vying for leadership in the smartphone market, Samsung fuelled its huge increase in brand value by balancing a remarkable period of innovation with growing market share - it spent \$1.6 billion more on advertising in the last year," said Nick Cooper, MD of Millward Brown Optimor. "Despite a more competitive marketplace and other challengers nipping at its heels, Apple's ability to maintain its no.1 position demonstrates the value that having a strong brand brings to business. People still love the brand regardless of its stock price."

Top 10 Telecom Providers

	Brand value 2013 \$M	Brand contribution	Brand value % change 2013 vs 2012
1 AT&T	75,507	3	10%
2 China Mobile	55,368	3	18%
3 Verizon	53,004	3	8%
4 Vodafone	39,712	3	-8%
5 Deutsche Telekom	23,893	2	-11%
6 Orange	13,829	2	-10%
7 Movistar	13,336	2	-22%
8 MTN	11,448	3	23%
9 MTS	10,633	3	11%
10 Airtel	10,054	3	-13%

Notations include data from BrandZ™, Kantar Worldpanel, Kantar Retail and Bloomberg. Brand Contribution measures the influence of brand on earnings, on a scale of 1 to 5 (1 highest).



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Technology and Telecom brands together make up the largest segment of the BrandZ Top 100, both in the number of brands represented and in their aggregate value, with six in the Top 10. MTN, the African multinational brand, rose 23 percent in brand value, the greatest appreciation in the BrandZ telecom ranking. The brand, which operates throughout Africa and in parts of the Middle East, enjoyed strong revenue and earnings growth following a 15 percent increase in subscribers and a 58.5 percent hike in revenue derived from data.

"The Millward-Brown BrandZ Top 100 Global Brands Listing, which has moved MTN nine places up to number 79, with an overall increase in brand value of 23%, is particularly exciting and timely as we embark on our new vision "to lead the delivery of a bold, new Digital World to our

customers" in all our markets," says Jennifer Forrester, Executive for Group Marketing at MTN.

"The listing is recognition that for a global brand to connect with its consumers in each of its markets, it needs to reflect them. Consumers want to see themselves in the brands they admire. They want to see that a brand, local or global, understands them, and knows what it is they want and need. MTN is proud of this recognition. We pledge to continue with our quest to make the lives of our customers a whole lot brighter," says Forrester.

The BrandZ Top 100 Most Valuable Global Brands study, commissioned by WPP and conducted by Millward Brown

Optimor, is now in its eighth year. It is the only ranking that uses the views of potential and current buyers of a brand, alongside financial data, to calculate its value.

The combined value of the Top100 has grown by 77% since 2006. They are now worth \$2.6 trillion.

David Roth, CEO of The Store at WPP, said: "This year's ranking highlights the return on investment that brands give businesses. It shows that strong brands bring market share growth, increased profits from being able to command a price premium and greater shareholder returns."

Eileen Campbell, Global CEO of brand research company Millward Brown added: "Brand valuation and other measures that show return on marketing investment give marketers a stronger voice in the boardroom by ensuring that marketing is better understood and accounted for as a key driver of financial and business success."

The Top 10 Most Valuable Global Brands 2013

Rank 2013	Category	Brand	Brand Value 2013 (\$M)	Brand Value Change	Rank 2012
1	Technology	Apple	185,071	1%	1
2	Technology	Google	113,669	5%	3
3	Technology	IBM	112,536	-3%	2
4	Fast Food	McDonald's	90,256	-5%	4
5	Soft drinks	Coca-Cola	78,415	6%	6
6	Telecoms	AT&T	75,507	10%	8
7	Technology	Microsoft	69,814	-9%	5
8	Tobacco	Marlboro	69,383	-6%	7
9	Credit cards	Visa	56,060	46%	15
10	Telecoms	China Mobile	55,368	18%	10

Key findings highlighted in this year's research report include:

- **Top risers provide meaningful differentiation:** The Top 10 brand value growth risers score significantly higher than average on the BrandZ equity measures of Meaningful, Different and Salient. Prada grew the most in brand value, by +63%. Outstripping the performance of all other luxury brands it is now no.4 in the luxury category (95 globally) and worth \$9.5 billion.
- **Brewers experienced a rapid rise:** The world's most widely consumed alcoholic beverage, beer, was the highest growth category in the rankings this year. The Top 10 beer brands grew by +36% and are now worth a combined \$63 billion. The sector has benefited from growing sales in Latin America and China. Global brewer Heineken is the third largest beer brand worth \$8 billion, and profited from publicity around the James Bond Skyfall movie. Brazil's Brahma beer grew by +61% in the last year and is worth \$4 billion.
- **High value brands provide faster growth:** An analysis of the BrandZ Top 100 Most Valuable Global Brands as a 'stock portfolio' over the last eight years shows a highly favorable performance compared to a current stock market index, the S&P500. While the value of the companies in the S&P500 index grew by 23%, the BrandZ portfolio grew by 58%, proving that companies with strong brands are able to deliver better value to their shareholders.
- **As technology brands continue to dominate the ranking the sun rises on digital China:** Technology and telecoms brands continue to dominate the ranking with 29 brands in the global BrandZ Top 100, worth 43% of the total value of the Top 100, more than \$1 trillion. Growth in this sector remains flat. In contrast to a decline in Facebook's brand value, its Chinese equivalent, Tencent, rose 52%, making it one of the Top 10 risers in the ranking with almost 800 million active users. Yahoo also joins the ranking after the appointment of a new CEO from Google lifted expectations and share price which drove the appreciation of brand value.

The BrandZ Top 100 Most Valuable Global Brands study is available online. It includes a ranking and analysis of the

most valuable brands for key regions of the world and 13 market sectors. [Download the complete BrandZ ranking here](#), including regional and category breakdowns, and in-depth insights from WPP companies. The rankings and a great deal more brand insight are also available as a free interactive mobile app for Apple and Android and as an [iPad magazine](#).

BRANDZ™ Top 100 Most Valuable Global Brands 2013

Category	Brand	Brand value \$Bn 2013	Brand contribution	Brand value % change since 2012	Rank change
1 Technology	Apple	166,241	4	17%	0
2 Technology	Google	119,889	3	31%	1
3 Technology	IBM	111,048	5	-14%	-1
4 Fast Food	McDonald's	89,226	4	0%	0
5 Soft Drinks	Coca-Cola	78,415	5	0%	1
6 Telecommunications	AT&T	75,807	3	100%	2
7 Technology	Microsoft	69,814	3	4%	-2
8 Telecommunications	Verizon	69,385	3	4%	-1
9 Credit Card	VISA	59,088	4	46%	8
10 Telecommunications	Sprint	58,368	3	100%	0
11 Consumer Goods	Unilever	58,367	2	21%	0
12 Telecommunications	China Mobile	55,584	3	0%	-10
13 Regional Banks	Wells Fargo	47,748	3	20%	1
14 Retail	Amazon.com	46,727	3	20%	0
15 Logistics	DHL	42,747	3	100%	1
16 Regional Banks	Bank of America	41,418	3	-1%	-6
17 Telecommunications	Verizon	39,712	3	4%	-5
18 Retail	Walmart	39,220	2	0%	-1
19 Technology	SAP	34,866	2	34%	5
20 Credit Card	MasterCard	27,821	4	34%	8
21 Technology	Tencent	27,275	4	52%	16
22 Regional Banks	China Construction Bank	26,888	2	100%	2
23 Cars	Toyota	24,487	4	10%	0
24 Cars	Ford	24,018	4	-2%	-1
25 Global Banks	HSBC	23,676	3	14%	0

26 Entertainment	Disney	23,212	3	40%	17
27 Telecommunications	AT&T	23,099	2	-17%	-7
28 Credit Card	Discover	23,014	4	14%	2
29 Luxury	Luxury	22,718	4	-12%	-4
30 Technology	Oracle	21,401	5	11%	25
31 Personal Care	Pampers	21,261	4	-18%	-12
32 Baby Care	Pampers	20,984	5	13%	5
33 Technology	IBM	20,445	5	-19%	-8
34 Beer	Heineken	20,287	4	29%	14
35 Apparel	ZARA	20,107	3	80%	21
36 Technology	Oracle	20,038	2	-17%	-8
37 Regional Banks	Bank of China	19,875	2	13%	1
38 Regional Banks	Bank of China	19,868	3	100%	2
39 Oil & Gas	ExxonMobil	19,029	1	0%	0
40 Luxury	Luxury	18,139	4	0%	-8
41 Retail	Target	18,488	2	40%	21
42 Personal Care	L'Oréal	17,871	4	30%	15
43 Cars	Ford	17,802	4	11%	0
44 Fast Food	McDonald's	17,800	4	0%	-2
45 Personal Care	Gillette	17,820	4	-8%	-12
46 Regional Banks	Bank of China	17,791	4	22%	5
47 Retail	eBay	17,748	2	40%	17
48 Regional Banks	Bank of China	17,748	3	36%	12
49 Oil & Gas	ExxonMobil	17,678	1	-1%	-10
50 Personal Care	Colgate	17,282	4	14%	1

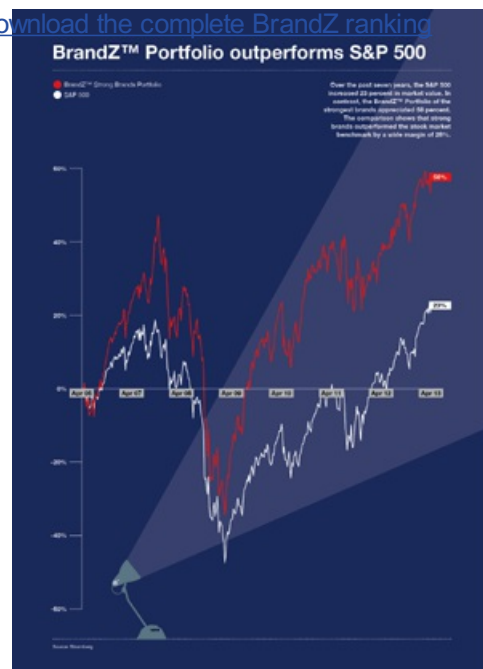
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BRANDZ™ Top 100 Most Valuable Global Brands 2013

Category	Brand	Brand value \$Bn 2013	Brand contribution	Brand value % change since 2012	Rank change
51 Fast Food	McDonald's	16,881	3	10%	1
52 Regional Banks	Bank of China	16,585	3	100%	100%
53 Technology	Accenture	16,585	3	2%	-8
54 Technology	IBM	16,582	2	-20%	-19
55 Retail	Tesco	16,580	4	-2%	-18
56 Apparel	Adidas	16,517	4	-2%	-12
57 Insurance	China Life	16,218	3	0%	-4
58 Regional Banks	Bank of China	14,238	2	10%	0
59 Regional Banks	Bank of China	14,198	1	12%	4
60 Telecommunications	China Mobile	13,829	2	-10%	-19
61 Technology	IBM	13,787	2	-12%	-12
62 Logistics	FedEx	13,782	4	17%	8
63 Regional Banks	Bank of China	13,718	3	100%	0
64 Global Banks	Citi	13,688	2	27%	16
65 Oil & Gas	Petrobras	13,580	1	11%	3
66 Telecommunications	China Mobile	13,288	2	12%	-15
67 Oil & Gas	ExxonMobil	13,157	1	4%	-11
68 Luxury	Luxury	12,735	3	40%	100%
69 Apparel	Adidas	12,732	2	4%	-11
70 Regional Banks	Bank of China	12,685	3	100%	0
71 Cars	Toyota	12,487	3	-2%	-6
72 Technology	Siemens	12,201	1	100%	1
73 Alcohol	Heineken	12,168	3	0%	-4
74 Retail	Walmart	12,048	3	0%	-10
75 Soft Drinks	Coca-Cola	12,028	4	-2%	-8

76 Retail	Walmart	11,876	3	13%	0
77 Technology	IBM	11,876	2	-17%	-18
78 Oil & Gas	ExxonMobil	11,820	1	11%	-1
79 Telecommunications	China Mobile	11,680	3	20%	0
80 Retail	Walmart	11,288	3	100%	100%
81 Global Banks	Chase	10,830	3	23%	11
82 Telecommunications	China Mobile	10,830	3	11%	0
83 Soft Drinks	Coca-Cola	10,598	3	0%	-1
84 Insurance	China Life	10,598	3	4%	-6
85 Regional Banks	Bank of China	10,586	2	0%	-2
86 Cars	Toyota	10,188	3	0%	-5
87 Global Banks	Bank of China	10,182	2	0%	-8
88 Regional Banks	Bank of China	10,075	3	100%	100%
89 Telecommunications	China Mobile	10,004	3	-12%	-19
90 Telecommunications	docomo	10,008	3	-17%	-15
91 Fast Food	McDonald's	9,853	3	12%	0
92 Technology	Yahoo!	9,854	3	100%	100%
93 Global Banks	JPMorgan	9,850	2	100%	100%
94 Telecommunications	China Mobile	9,851	2	100%	100%
95 Luxury	Prada	9,451	4	80%	100%
96 Global Banks	Bank of China	9,132	3	0%	-1
97 Oil & Gas	ExxonMobil	9,038	1	0%	-4
98 Logistics	DHL	8,845	3	14%	2
99 Retail	Walmart	8,880	2	-1%	-12
100 Cars	Toyota	8,788	3	0%	-4

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