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Magazines ABC Q2 2023: Digital magazines the star of the Q2

By Danette Breitenbach

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As traditional publishing models continue to be challenged by the digital age, and online platforms and social media changing how information is consumed, it is no surprise that the star of the Audit Bureau of Circulations (ABC) of South Africa's Q2 2023 is digital magazines.



Image: Bizcommunity. The star of the Audit Bureau of Circulations (ABC) of South Africa's Q2 2023 is digital magazines

The category showed a 10,484% distribution increase from Q2, 2021, and from 354,544 in Q1, 2023 to 390,538 in Q2, 2023.

While Q1 2023 showed some good increase, in this quarter growth generally stabilised, as overall circulation across all industries declined by 2,31% from Q1 (9 858 541) to 9,631,192 in Q2, 2023. The overall distribution (across all categories) declined by 5,01% compared to last year, from 10,139,194 to 9,631,192.

The B2B and Custom magazine categories both increased in distribution, by 3% and 2% respectively, while Consumer magazines and Free magazines both declined this quarter. Consumer Magazines declined by 6% from Q1, 2023 while the Free magazine category decreased 1%.

Yet, publishers are holding on in turbulent financial circumstances where all industries remain under pressure with energy supply and a declining currency.



Magazines ABC Q1 2023: Some good increases as magazines consolidate Danette Breitenbach 23 May 2023

Consumer magazines

Financial Mail and Forbes (Business and News category) are both up on the previous quarter and prior year.

In the Farming category, *Landbouweekblad* showed double-figure increases on the previous quarter and the prior year, of 21.6% and 21.5%, the biggest increase in Consumer Magazines, except for *Women's Health* with an increase of 21.9%.

Other double-digit increases include Food & Home Magazine (11%), Baba & Kleuter (11.6%) and Weg/Go (11.9%).

In a turnaround on Q1 where the Women's General sector had five publications that showed upward movement, only two publications showed increases on the previous quarter, one showed no movement and seven posted decreases on the previous quarter.

Arts, Culture and Heritage					
Publication	Frequency	Free circulation	Total circulation	%change quarter	%change year
Jewish Life	Mtly	8,558	8,558	-0.9%	-2.5%
Val de Vie Magazine	2xA	0	No Issue		
Business and News					
Financial Mail	Wkly, Fr	2,500	14,680	5.7%	17.6%
Forbes Africa	AtM	3,832	10,115	3.1%	12.2%
The Big Issue Magazine	Mtly	521	5,207	-7.0%	-14.0%
Conservation and Wildlife					
African Birdlife	AtM	1,565	7,147	No Submission	6.2%
Entertainment	N				
TV Plus (Afrikaans)	F	0	Discontinued		
TVPlus (English)	F	0	Discontinued		
Family Interest		•			
Huisgenoot	Wkly, Th	2,492	95,553	-6.0%	-19.5%
lG	11xA	790	14,166	-2.8%	-8.3%
Plus 50	6xA	56	3,152	-40.9%	-28.9%
Spot-On (Formerly known as Spotong)	AtM	0	Ceased publishing		
The Crest	7xA	0	Discontinued		
The Ridge	8xA	0	Discontinued		
You	Wkly, Th	1,267	47,627	-7.8%	-25.0%
Farming	N				
Farmer's Weekly	Wkly, Fr	268	5,548	-12.4%	-9.8%
Grond tot Mond	Q	30,627	30,627	0.7%	Reporting Change
andbouweekblad	Wkly, Th	0	14,301	21.6%	21.5%
Varktoe!	Mtly	13,670	13,670	-14.1%	16.0%
/eeplaas.	11xA	0	Changed Sector		
Health & Wellbeing	N				
Grow to Eat	ЗхА	0	No Issue		
Home					
Conde Nast House & Garden	Mtly	2,399	10,826	-6.3%	-12.0%
EasyDIY	Q	0	Resigned		
Food&Home Magazine	Q	2,766	14,843	11.0%	New Member
Lose It,	Q	0	No Issue		
SA Home Owner	11xA	5,393	19,350	-1.8%	-5.3%

Sarie Kos / Food	Q	0	12,938	1.6%	-21.0%
The Gardener / Die Tuinier	Mtly	6,784	21,976	-5.8%	2.4%
Tuis Home	8xA	522	59,192	-4.9%	-20.6%
Visi	6xA	5,000	11,211	-7.4%	-21.3%
Leisure	1			1	
Let's Braai / Kom ons Braai (former The Ultimate Braai)	Ann	0	No Issue		
Life & Style.	4xA	0	No Submission		
Silver Digest	4xA	0	No Issue		
Male					L
GQ	5xA	2,363	5,011	-7.7%	-10.8%
Men's Health	6xA	6,217	16,115	6.7%	-17.3%
Popular Mechanics	Mtly	0	Ceased Publishing		
Motoring	- I				
Bike SA	Mtly	0	Ceased Publishing		
Car	Mtly	11,210	37,011	-8.7%	-11.5%
Driven Magazine	Mtly	7,494	7,494	-2.0%	3.3%
Parenting			·		
Baba & Kleuter	Q	0	10,211	11.6%	-5.5%
Baby's and Beyond	Q	7,445	9,901	0.5%	-1.4%
Your Pregnancy and Baby	AtM	590	4,777	-15.7%	-25.1%
Sport and Hobby	- I				
Compleat Golfer	Mtly	4,788	7,761	-15.1%	19.9%
Kick Off	Mtly	0	Discontinued		
Magnum	8xA	0	Resigned		
SARugby	Mtly	3,138	8,244	-13.1%	-26.1%
Travel, Tourism & Hospitality	-				
Cape Etc	ЗхА	4,808	7,276	-0.4%	10.3%
Getaway	Mtly	2,355	12,583	-6.8%	-17.7%
go! Drive & Camp and Weg! Ry & Sleep	AtM	0	24,754	-1.9%	-12.8%
Weg / Go Platteland	Q	0	16,863	3.7%	-12.6%
Weg/Go	AtM	0	45,156	11.9%	-2.8%
Woman's General					
BONAMagazine	Mtly	4,241	14,206	-11.3%	New Member
Fairlady	AtM	0	28,616	-1.2%	-19.5%
Garden & Home Magazine	Mtly	4,069	14,170	-6.3%	-13.8%
Glamour,	Q	5,981	12,367	-12.8%	0.0%
Kuier	F	0	48,271	-5.8%	-18.0%
Rooi Rose Magazine	Mtly	5,780	29,504	0.0%	6.0%
Sarie	AtM	1,382	59,104	7.5%	-6.7%
True Love	AtM	0	10,140	-6.2%	-39.0%
Women & Home Magazine	Mtly	6,770	26,227	-9.9%	-7.7%
Women's Health	6xA	5,029	15,556	21.9%	-48.0%
Woman's Special					1
Wedding Guide	Ann	743	7,988	New Member	

B2B magazines

Continuing with its upward projection of the past few quarters, B2B was one of two categories that increased in distribution.

In general all the B2B magazine categories had up to half of their publications show an increase on the previous quarter. While some of these increases are incremental, eight publications had double-digit increases.

These include Veeplaas and Stockfarm which continue their good run from Q1 2023 as well as Refrigeration & Airconditioning, Plumbing Africa, The Specialist Forum Journal, FA News, African Mining inc. Mining Mirror and Pharmacy Magazine (former Front Shop).

Agricultural					
Publication	Frequency	Free circulation	Total circulation	%change quarter	%change year
OVK Nuus/News	4xA	4,755	4,755	0.0%	0.0%
SA Graan / Grain	Mtly	21,318	21,318	1.9%	11.6%
Stockfarm	Mtly	3,887	8,428	19.8%	21.4%
Veeplaas	Mtly	5,545	10,384	35.9%	Changed Sector
Nineland	Mtly	3,110	3,188	-0.3%	-1.6%
Architecture	4				
_eading Architect & Design	AtM	6,611	6,655	-1.7%	3.6%
SA Building Review	Ann	0	No Issue		Reporting Chang
To Build	3xA	9,002	9,848	1.0%	0.3%
Automotive	1		L	J	
Taxi Guardian	Mtly	0	Terminated		
Civil Construction		I	<u> </u>		I
Construction World	Mtly	16,553	16,553	0.2%	9.0%
MESA	11xA	0	Changed Publisher		
Spec Handbooks	Ann	0	No Issue		
Communications		•			
Future SA	4xA	5,070	7,959	No Issue	3.4%
SAProfile	Ann	0	No Issue		
Service	Q	4,965	4.965	0.1%	0.1%
The Gapp Magazine	AtM	4,303 0	Resigned		
Electrical Engineering	, 10/1	~		<u> </u>	
Electricity & Control	Mtly	13,629	13,629	1.4%	8.5%
Sparks Electrical News	Mtly	14,451	14,451	2.1%	8.6%
Engineering - Other	IVILY	14,431	14,451	2.170	0.0%
	N AHL	12 422	12 422	4.7%	11.8%
Capital Equipment News	Mtly	13,432	13,432		
Dataweek	Mtly	2,807	2,807	0.3%	-1.1%
/echChem Africa	AtM	10,391	10,391	1.7%	13.2%
Abtion Control	Q	2,112	2,112	0.0%	8.0%
Plumbing Africa	Mtly	13,066	13,136	17.2%	38.0%
Refrigeration and Airconditioning	Mtly	8,101	8,112	16.8%	28.4%
SA Instrumentation & Control	Mtly	4,118	4,118	-6.6%	0.3%
Nater & Sanitation Africa	AtM	0	Changed Publisher		
Health and Wellbeing	1	T	Γ	I	T
Hi-Tech Security Solutions	8xA	4,331	4,331	1.3%	3.4%
VDR Medical Desk Reference	Ann	1,606	2,337	No Issue	-4.9%
<i>l</i> edical Chronicle	11xA	29,393	29,393	6.9%	15.1%
/IMS	Mtly	398	2,664	-28.2%	14.0%
Vodern Medicine Magazine	AtM	3,522	3,980	4.4%	12.2%
South African Pharmaceutical & Cosmetic Review	11xA	2,907		0.1%	2.7%
The Specialist Forum Journal	11xA	24,516	24,516	110.5%	14.1%
lospitality, Catering and Tourism	1	1			1
Neetings	AtM	0	Changed Publisher		
The Meetings & Event Planner (former SA Conference Directory)	Ann	0	Changed Publisher	No Issue	
ndustry					
analytical Reporter	AtM	5,507	5,507	-0.3%	2.6%
Cold Link Africa	AtM	3,247	3,253	-20.7%	-19.7%
Eastern Cape Business	Ann	4,972	4,972	Reporting Change	0.2%
ƙwaZulu Natal Business	Ann	4,953	4,953	Reporting Change	-0.2%
ighting in Design	Q	7,564	7,564	2.2%	13.5%
/pumalanga Business.,	Ann	0	No Issue		
North West Business	Ann	0	No Issue		
lorthern Cape Business	Ann	4,966	4,966	Reporting Change	0.1%
Opportunity (Exploring Business Prospects in SA)	Q	4,932	4,932	0.1%	0.3%
Resource	Q	0	Changed Publisher		
South African Food Review	11xA	3,722	3,761	0.3%	-2.3%

Information and Computer Technology							
Brainstorm	11xA	4,391	8,923	-3.4%	9.5%		
Management		1		I			
African Decisions	Q	11,191	12,831	9.1%	0.6%		
Black Business Quarterly	Q	36,794	37,009	-17.1%	-20.0%		
Blue Chip,	Q	20,075	20,075	No Issue	170.4%		
Business Day Earth	Ann	0			New Member		
Business Day Empowerment	Ann	0			New Member		
FANews	AtM	2,719	2,894	50.5%	-0.3%		
KZN Invest	Q	0	Discontinued				
Leadership	Mtly	37,503	37,678	-11.1%	-14.9%		
Money Marketing	Mtly	7,242	7,244	-5.6%	-6.3%		
South African Business Intergrator	2xA	8,814	9,872	-0.1%	0.9%		
Mining & Quarrying				·			
African Mines Handbook	Ann	0	No Issue				
African Mining Brief	AtM	0	Terminated				
African Mining Inc. Mining Mirror	11xA	27,897	27,975	33.3%	25.6%		
Earthbroker	Mtly	5,382	5,382	0.0%	0.0%		
Engineering News & Mining Weekly	Wkly, Fr	10,958	13,604	7.1%	2.2%		
Inside Mining	Q	0	Discontinued				
Mining Business Africa	6xA	0	Terminated				
Mining Review Africa.	11xA	4,949	4,949	No Issue			
Modern Mining	Mtly	14,237	14,237	1.9%	12.8%		
Modern Quarrying	Q	6,775	6,775	-0.4%	14.4%		
Retail							
DIY And Industrial Trade News	Mtly	10,294	10,294	1.8%	-1.8%		
Pharmacy Magazine (former Frontshop)	Mtly	18,475	18,475	10.5%	1.1%		
Transport and Logistics							
Freight News Features	Mtly	5,400	5,622	-5.5%	-8.7%		



ABC Q2 2023 Newspapers: Hybrid model emerging as digital growth continues

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Custom magazines

Custom magazines also increased its circulation in general, but the increases were small with only *JSE* (Industry Specific) showing a double-digit increase. The Male and In-Flight categories both had all publications show increases.

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Farming							
Publication	Frequency	Free circulation	Total circulation	%change quarter	%change year		
Dairy Mail, The.	Mtly	1,078	1,078	-11.0%	-53.6%		
Health & Wellbeing							
Fitlife.	Mtly	0	Ceased Publishing				
SAPharmaceutical Journal	10xA	6,487	6,487	No Submission			
SA Pharmacist's Assistant (SAPA)	Q	0	Resigned				
South African Medical Journal	Mtly	8,652	8,879	0.7%	-1.3%		
Southern African Journal of Anaesthesia &Analgesia	AtM	0	Resigned				
Home							
Living Space	Mtly	124	39,255	1.9%	11.5%		
My Kitchen	Mtly	483	76,718	-0.4%	10.7%		
Industry Specific							
Forum Tydskrif	Q	0	Terminated				
JSE	Q	14,626	16,327	12.8%	12.8%		
Sea Rescue	3xA	19,931	19,931	No Issue	1.5%		

Servamus	Mtly	48	7,390	-2.8%	-10.9%
In-flight					
In Flight Magazine	Mtly	36,843	36,843	5.7%	30.7%
Leisure					
Private Edition	Q	9,188	9,188	No Issue	-0.6%
Taste.	AtM	2,477	34,077	-0.8%	4.0%
Male		÷			
Man	Mtly	500	60,103	0.5%	19.9%
Tech	Mtly	500	35,662	6.2%	14.0%
Motoring		·			
Motor	Mtly	0	Ceased Publishing		
Retail		·			
Club Magazine	Mtly	7,000	254,176	-3.1%	-3.5%
Jet Club	7xA	1,005	254,916	-2.9%	-2.9%
Sport and Hobby					
Game & Hunt/Wild & Jag	Mtly	66,672	68,432	0.0%	2.7%
SA Hunter/Jagter	8xA	0	Resigned		
Soccer Club	Mtly	500	50,919	1.1%	9.6%
Sports Club.	Mtly	546	104,093	0.6%	20.0%
Travel, Tourism & Hospitality					
Escapes	Mtly	0	Ceased Publishing		
Premier	Mtly	7,881	7,881	-7.4%	2.3%
Rove SA	2xA	8,227	10,575	8.9%	-0.1%
Woman's General					
Balanced Life	Mtly	266	49,801	-0.4%	1.9%
Youth					
ClubX	Mtly	400	107,558	-1.5%	22.3%
Kids Super Club.	Mtly	490	72,606	-1.2%	13.1%

Free magazines

Not the best guarter for Free magazines with four declines on the previous guarter, with three publications holding steady and two increases on the previous quarter.

Publication	Frequency	Total circulation	%change quarter	%change year
Botswana Advertiser.	F	99,965	0.0%	0.0%
Get It (Ballito to Umhlanga)	Mtly	11,971	0.1%	2.2%
Get It (Bloemfontein)	Mtly	6,890	0.0%	0.0%
Get It (Highway)	Mtly	11,865	0.7%	0.4%
Get It (Jo'burg South)	Mtly	14,733	-0.1%	0.1%
Get It (Jo'burg West)	Mtly	13,356	-7.9%	-8.3%
Get It (Lowveld)	Mtly	6,200	0.0%	0.0%
Get It (Northern Suburbs Joburg)	Mtly	14,544	-1.7%	-1.6%
Get It (Pretoria)	Mtly	14,595	-0.5%	-1.0%

ABOUT DANETTE BREITENBACH

Danette Breitenbach is a marketing & media editor at Bizcommunity.com. Previously she freelanced in the marketing and media sector, including for Bizcommunity. She was editor and publisher of AdVantage, the publication that served the marketing, media and advertising industry in southern Africa. She has worked extensively in print media, mainly B2B. She has a Masters in Financial Journalism from Wits. = First of its kind MACC Fund to raise R10.2bn to transform creative industry - 13 May 2024 = Under Armour, challenger brand, shows up, launches icon brand house in Sandton City - 29 Apr 2024 = Sabre EMEA 2024 Awards: Razor FR, Retroviral top SA agencies - 18 Apr 2024 Marking under stratuters - 29(4 function to the strategy of the strategy

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