

Grey re-enters Nigeria with Centrespread affiliate

Grey has appointed Centrespread as its lead agency in Nigeria as it reclaims its stake in the Nigerian advertising market and aims to provide creative and effective full service marketing solutions across the African continent.



(L-R): Kamal Ogundeji, director, Centrespread Grey; Peter Jackson, CEO Grey Africa Network; Kola Ayanwale, CEO, Centrespread Grey; Tola Obi, COO, Centrespread Grey; Dele Odugberri, Africa regional coordinator Grey Africa Network; Marc Lax, client service director Grey Africa Network.

Centrespread, one of Nigeria's largest independent advertising communications groups, will rebrand as Centrespread Grey. The Centrespread Group operates from offices in Lagos and Abuja.

WPP, the world's largest global media and communications agency network, made the announcement in Singapore yesterday, signalling yet another critical step in Grey's growth strategy of developing its networks in fast growing and important markets and sectors in the MEA region.

The Centrespread Group will focus on developing a strong local Grey presence in Nigeria and is another step in Grey's expansion in key African markets.

Kola Ayanwale, Centrespread CEO, says he is enthusiastic about the alliance with an iconic agency such as Grey. "The Grey Group ranks among the world's top advertising and marketing organisations, with an enviable global footprint. Grey's credentials and achievements are impressive and their unique positioning of 'Famously Effective' resonates with the same values that have shaped Centrespread into one of Nigeria's most successful integrated marketing communications agencies

over the last three decades.

"The decision to take on the exciting opportunity of re-establishing Grey in Nigeria and across the continent is one that is met with great enthusiasm by both parties, and we look forward to being an integral part of the continued global success of Grey."

Communications group

As a full service, through-the-line communications group, Centrespread has been operating since 1982 and employs about 200 staff in its seven business units. Today, Centrespread is made up of all-inclusive integrated marketing communications units, which include Centrespread Advertising; DKK, a full service agency offering the full gamut of marketing communications; Interactive Communications, a digital media and online reputation management agency; Pure Activation, a below-the-line agency focused on presence branding and activations; PR Redline, a public relations and reputation management agency; KontaktPoint, an out of home channel company and Mediamore, a media specialist agency.

"Africa is the continent of opportunity for future-focused clients," said James R. Heekin, chairman and CEO of Grey Group. "We are delighted to partner with Centrespread, a world-class marketing organisation, and look forward to what we'll accomplish together in Nigeria and beyond in the coming years."

Nirvik Singh, chairman and CEO of Grey Asia-Pacific, Middle East and Africa, is confident and energised by the new partnership. "The most important outcome of this exciting partnership is the association with talent and expertise that will re-ignite our efforts in establishing a dynamic Nigerian presence for Grey and will also allow us to truly focus on serving international clients across the African continent", says Singh.

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